



MINISTRY OF INDUSTRY AND TRADE
**HANOI BEER ALCOHOL AND BEVERAGE
 JOINT STOCK CORPORATION**

THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Ha Noi, , 2026

PROPOSAL TO THE GENERAL MEETING OF SHAREHOLDERS

Re: Approval of the 2026 profit distribution plan

To: 2026 Annual General Meeting of Shareholders

- Pursuant to the Law on Enterprises No. 59/2020/QH14 QH14 passed by the National Assembly of the Socialist Republic of Vietnam on June 17th, 2020;
- Pursuant to Decree No. 140/2020/NĐ-CP dated November 30th, 2020;
- Pursuant to Circular No. 16/2023/TT-BTC amending Circular No. 36/2011/TT-BTC on guidelines for state capital investment in enterprises, dated March 17th, 2023;
- Pursuant to the Charter of organization and operation of Hanoi Beer Alcohol and Beverage Joint Stock Corporation;
- Pursuant to Document No. 1076/HABECO-BPĐDVNN dated December 15th, 2025, of Hanoi Beer Alcohol and Beverage Joint Stock Corporation regarding the 2026 business plan,

The Board of Directors of Hanoi Beer Alcohol and Beverage Joint Stock Corporation respectfully submits to the General Meeting of Shareholders for approval the 2026 profit distribution plan of HABECO, as follows:

Unit: VND

No.	Indicators	Amount	Note
I	Profit after tax 2026 plan	234,400,175,721	Profit after tax 2026 according to Document No. 1076/HABECO-BPĐDVNN dated December 15 th , 2025
II	Undistributed profit from the previous year	7,354,935,674	
III	Distribution of profit after tax in 2026 = (I) + (II)	241,755,111,395	
IV	Fund appropriation & dividend payment = (1) + (2)	240,618,066,875	

No.	Indicators	Amount	Note
1	Appropriation to the Parent Company's funds	43,588,066,875	
1.1	Reward and welfare fund of the Parent Company	42,593,266,875	According to the provisions of Law No. 68/2025/QH15 and Decree No. 248/2025/ND-CP dated September 15 th , 2025, of the Government
1.2	Reward fund of the Board of Directors and Board of Supervisors	994,800,000	
2	Dividend payment 2026 plan	197,030,000,000	
-	Payment ratio (%)	8.5%	
V	Remaining undistributed profit = (III) – (IV)	1,137,044,520	Due to the decimal fraction in the dividend payout ratio leading to remaining undistributed profit, this retained profit will be accumulated by HABECO to be carried forward for dividend payment in the following year.

Respectfully ask for the consideration and approval of General Meeting of Shareholders.

Best regards!

**O/B BOARD OF DIRECTORS
CHAIRMAN**

Recipients:

- Above;
- BoD;
- BoS;
- Archive: AD, TV.

Tran Dinh Thanh